



Breakout No. 2

Components of Financial Statements

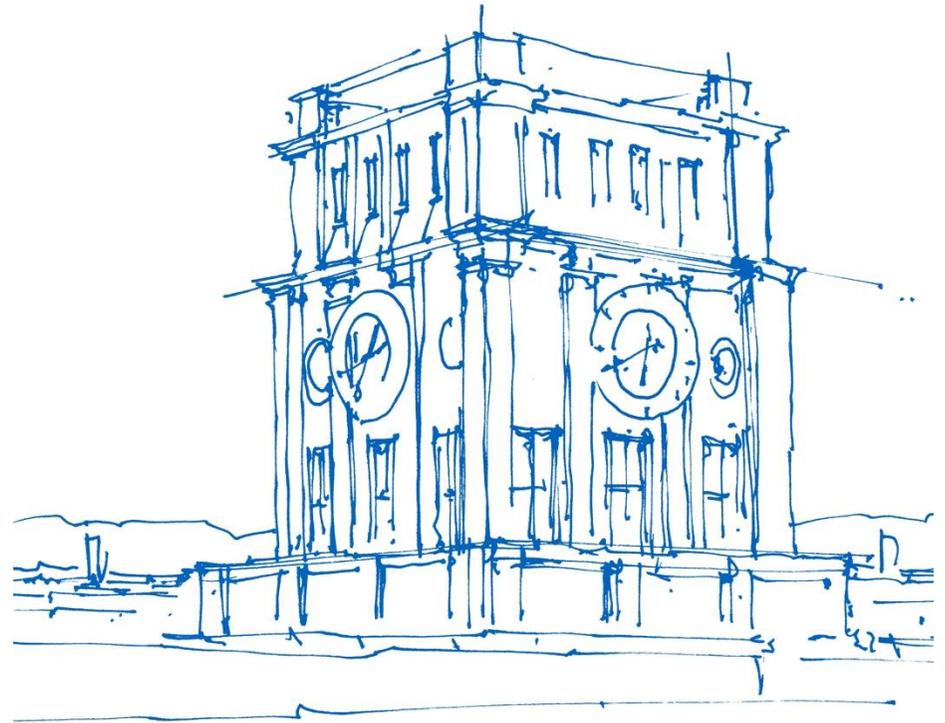
Prof. Dr. Bernd Grottel
Certified Public Accountant & Tax Advisor

Winter term 2025/2026



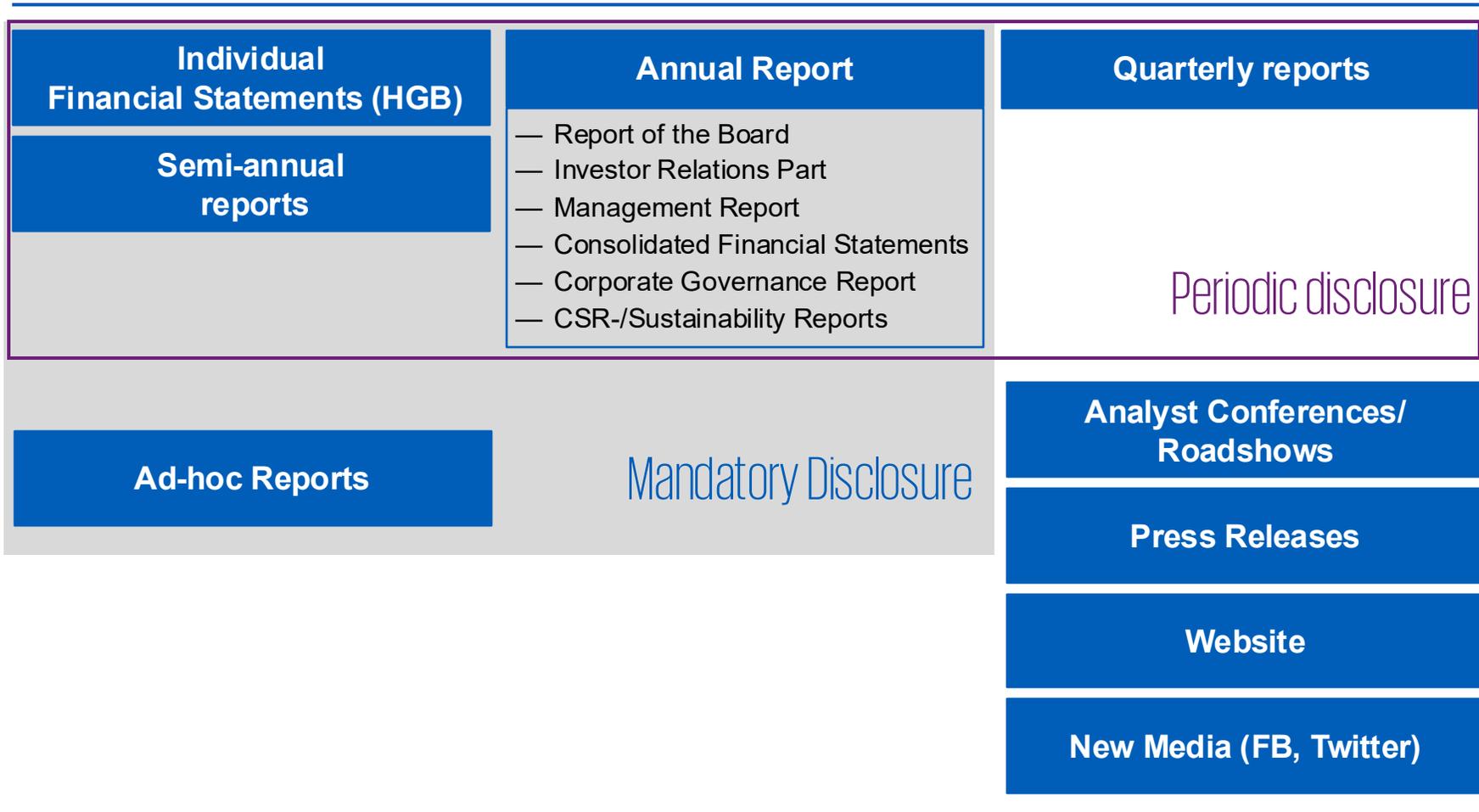
Uhrenturm der TUM

1 Annual report at a glance



Uhrenturm der TUM

Accounting is not only the annual report...

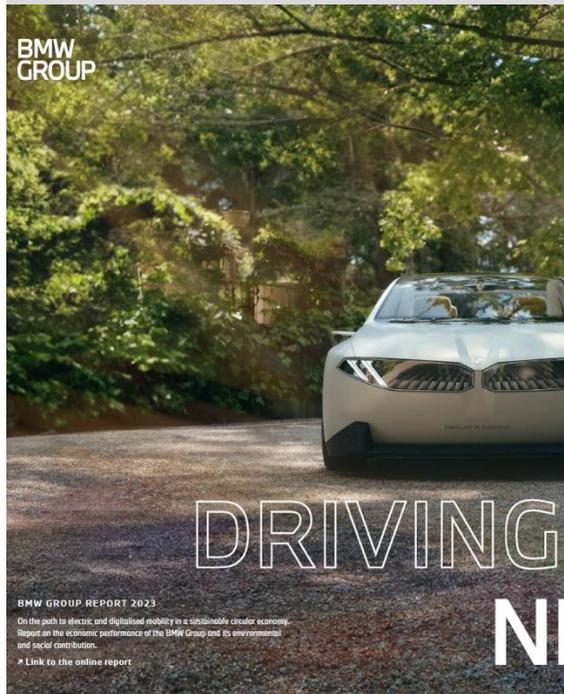


In short: understand these ...



Group annual report vs annual financial statements of BMW AG

Annual report ... including IFRS financial statements



339 pages ...
thereof ca. ca 92
pages for IFRS
financial
statements

Annual financial statements ... in accordance with HGB (=German Commercial Code)



48 pages

+ combined management report ... ca. 113 pages

Source: www.bmw-group.de

Key components of annual report 2023

Information required by IFRS

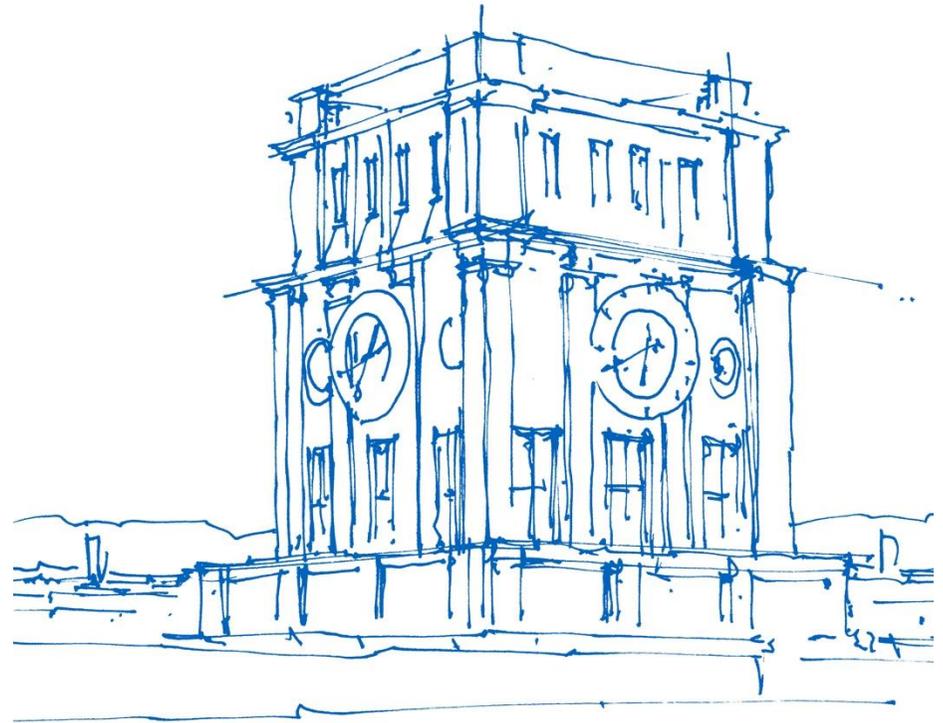
The 5 key components of IFRS financial statements

Information required by HGB

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1
General
(standard)
information



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General (standard) information

To our stakeholders

The image shows a screenshot of the BMW Group 2023 Contents page. A pink box highlights the '1 - TO OUR STAKEHOLDERS' section, and a pink arrow points to a magnified view of this section on the right.

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Key (non - financial) performance indicators (KPIs)

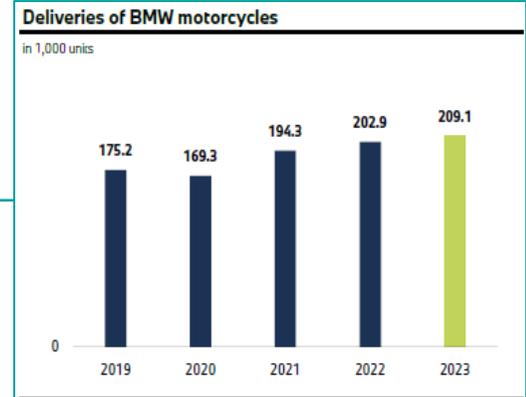
BMW GROUP IN FIGURES OTHER NON-FINANCIAL PERFORMANCE FIGURES

	2019	2020	2021	2022	2023	Change in %
GROUP						
Spending on employee training and development (in € million) ¹	370	279	389	416	469	12.7
AUTOMOTIVE SEGMENT						
Deliveries by brand						
Total²	2,537,504	2,325,179	2,521,514	2,399,632	2,554,183	6.4
MOTORCYCLES SEGMENT						
Production						
BMW	187,116	168,104	187,500	215,932	221,988	2.8

Information on group level

... and on the level of the two key non – financial segments of BMW

graphic preparation for better comprehensibility



Key (financial) performance indicators (KPIs)

on group level

on segment level

KEY PERFORMANCE INDICATORS						
	2019	2020	2021	2022	2023	Change in %
GROUP						
Profit/loss before tax in € million	7,118	5,222	16,060	23,509	17,096	- 27.3
Employees at year-end ¹	126,016	120,726	118,909	149,475	154,950	3.7
Share of women in management positions in the BMW Group (in %) ²	17.2	17.8	18.8	20.2	20.8	3.0
AUTOMOTIVE SEGMENT						
EBIT margin in %	4.9	2.7	10.3	8.6	9.8	14.0
RoCE in % ³	29.0	12.7	24.0	18.1	20.2	11.6
Deliveries ⁴	2,537,504	2,325,179	2,521,514	2,399,632	2,554,183	6.4
Share of all-electric cars in deliveries (in %)	1.6	1.9	4.1	9.0	14.7	63.3
CO ₂ emissions of the EU new vehicle fleet (in g/km) ^{5, 6, 7}	127.0	99.1 (135.0) ⁸	115.9	105.0	102.1	- 2.8
CO ₂ emissions per vehicle produced (in tonnes) ⁹	0.40	0.35	0.33	0.32	0.28	- 12.5
MOTORCYCLES SEGMENT						
EBIT margin in %	8.2	4.5	8.3	8.1	8.1	-
RoCE in % ¹⁰	29.4	15.0	21.9	24.9	22.1	- 11.2
Deliveries	175,162	169,272	194,261	202,895	209,066	3.0
FINANCIAL SERVICES SEGMENT						
RoE in %	15.0	11.2	22.6	17.9	17.2	- 3.9

General (standard) information

Stock and capital markets key performance indicators (KPIs)

BMW AG Stock					
	2023	2022	2021	2020	2019
COMMON STOCK					
Number of issued shares in 1,000	579,796	601,995	601,995	601,995	601,995
Shares bought back as of reporting date in 1,000	4,218	15,312	-	-	-
Stock exchange price in € ¹					
Year-end closing price	100.78	83.38	88.49	72.23	73.14
High	112.90	99.32	95.89	76.68	77.75
Low	85.80	69.13	68.34	37.66	58.70
PREFERRED STOCK					
Number of issued shares in 1,000	58,920	60,844	59,404	57,689	56,867
Shares bought back as of reporting date in 1,000	943	1,449	-	-	-
Stock exchange price in € ¹					
Year-end closing price	89.95	79.55	73.30	55.20	55.05
High	105.00	85.20	82.00	57.60	67.85
Low	80.15	58.85	51.60	32.50	47.54
KEY DATA PER SHARE IN €					
Dividend					
Common stock	6.00 ²	8.50	5.80	1.90	2.50
Preferred stock	6.02 ²	8.52	5.82	1.92	2.50
Earnings per share of common stock ³	17.67	27.31	18.77	5.73	7.47
Earnings per share of preferred stock ⁴	17.69	27.33	18.79	5.75	7.49
Free cash flow Automotive segment ⁵	10.96	17.14	9.61	5.15	3.90
Equity ^{5,6}	141.42	134.85	113.60	93.26	90.92

Try to find out!
Solution in the
lecture



= 28,1%
Total return
to shareholder

according to IFRS

Profit distribution to shareholders

Timeline for future communication and information

2025

20 March 2025
BMW Group Report 2024

20 March 2025
BMW Group Annual Conference

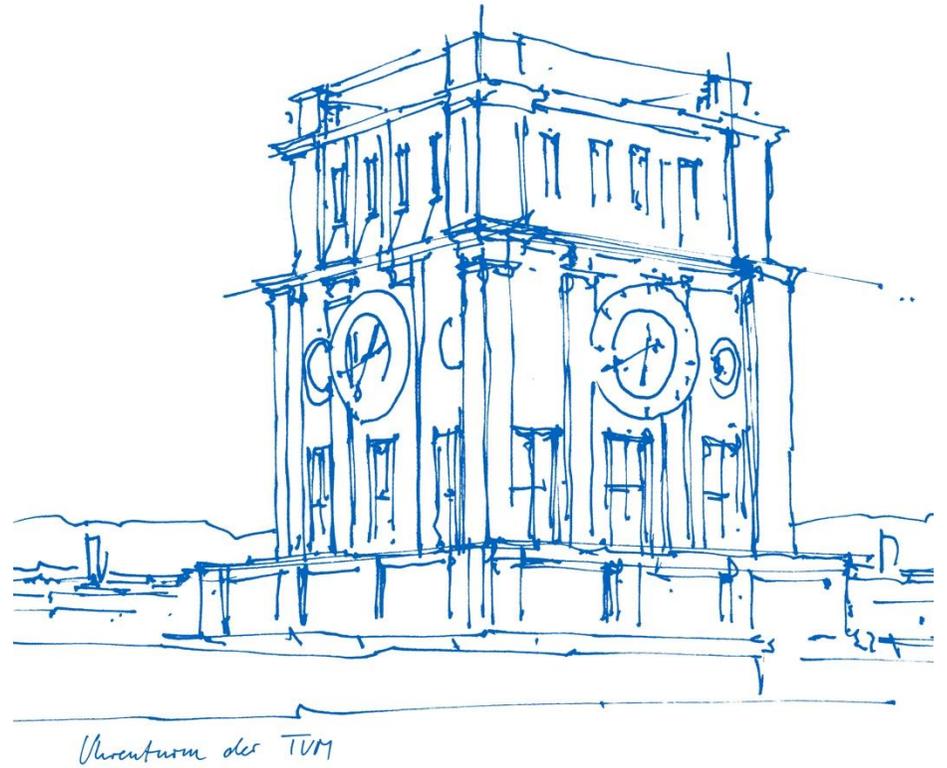
7 May 2025
Quarterly Statement to 31 March 2025

14 May 2025
Annual General Meeting

31 July 2025
Half-Year Report to 30 June 2025

5 November 2025
Quarterly Statement to 30 September 2025

Components of Financial Statements



The 5 components of IFRS financial statements

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* Part of the Combined Management Report.

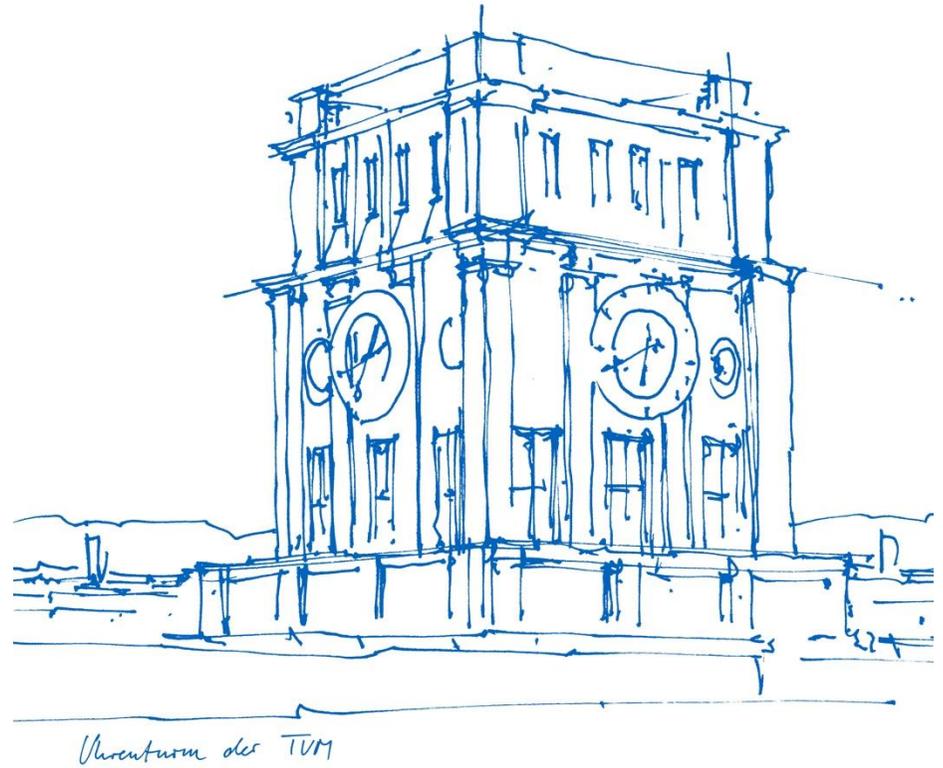
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“statement of comprehensive income”

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1 Statement of profit or loss and other comprehensive income



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Statement of profit or loss and other comprehensive income

Statement of profit or loss = Income statement (Cost of sales method)

		Group	
in € million	Note	2023	2022
Revenues	7	155,498	142,610
Cost of sales	8	- 125,809	- 118,042
Gross profit		29,689	24,568
Selling and administrative expenses	9	- 11,025	- 10,616
Other operating income	10	1,045	1,377
Other operating expenses	10	- 1,227	- 1,330
Profit/loss before financial result		18,482	13,999
Result from equity accounted investments	24	- 159	- 100
Interest and similar income	11	701	422
Interest and similar expenses	11	- 656	251
Other financial result	12	- 1,272	8,937
Financial result		- 1,386	9,510
Profit/loss before tax		17,096	23,509
Income taxes	13	- 4,931	- 4,927
Net profit/loss		12,165	18,582
Attributable to non-controlling interests		875	641
Attributable to shareholders of the BMW AG		11,290	17,941
Basic earnings per share of common stock in €	14	17.67	27.31
Basic earnings per share of preferred stock in €	14	17.69	27.33
Dilutive effects		-	-
Diluted earnings per share of common stock in €	14	17.67	27.31
Diluted earnings per share of preferred stock in €	14	17.69	27.33

BMW GROUP Income Statement

Revenues = Top Line

Gross Profit

EBIT (as defined by BMW)

EBT = bottom line (before tax)

Net result = bottom line (after tax)

Profit attribution

Key ratio in accordance with IFRS

Cross – references to the notes for further explanations

Statement of profit or loss and other comprehensive income

Statement of other comprehensive income

BMW GROUP Statement of other comprehensive income

In € million	Note	2023	2022
Net profit/loss		12,165	18,582
Remeasurement of the net liability for defined benefit pension plans	33	-142	1,077
Income taxes		24	-332
1 Items not expected to be reclassified to the income statement in the future		-118	745
Marketable securities (at fair value through other comprehensive income)		113	-154
Derivative financial instruments		-1,808	2,801
Costs of hedging		766	-1,557
Other comprehensive income from equity accounted investments		26	22
Income taxes		281	-458
Currency translation foreign operations		-1,772	199
2 Items that can be reclassified to the income statement in the future		-2,394	853
Other comprehensive income for the period after tax	19	-2,512	1,598
Total comprehensive income		9,653	20,180
Total comprehensive income attributable to non-controlling interests		607	679
Total comprehensive income attributable to shareholders of BMW AG		9,046	19,501

“bottom line” from Income statement

roll forward

“bottom line” Total change of equity

Comprehensive income attribution

subtotals

**Statement of profit or loss + Statement of other comprehensive income
= Statement of profit or loss and other comprehensive income**

Key impacts to equity

Changes in equity (1) + (2) + (3)

Total comprehensive income: (1) + (2)

1) **Profit or loss for the period/“net income“:** result of the statement of profit or loss (“income statement”)

2) **Other comprehensive income:** other changes in equity

3) **Transactions with shareholders** (e.g. increase in share capital, dividend payments) **or restatements** (due to errors or changes in accounting policies)

No consistent concept (yet) for differentiating changes in equity to be recognized in (1) or in (2)

Key explanations

▼ Shows the past financial performance of a period

- Statement of profit or loss with **profit after tax** as the bottom line number or subtotal
- Statement of comprehensive income with **comprehensive income** as the bottom line number

▼ Changes in owners' equity that are not transactions with owners (e.g. dividends, capital contributions) but from

- **the sale of goods or services:**
revenues – costs of goods sold/costs of revenue – other operating expenses
- **other economic activities:**
finance income – finance expenses
- **other comprehensive income:**
items defined by standards to be recognized in the other comprehensive income statement and not in the income statement

▼ Items

- **Income: Increase in assets, or decreases in liabilities**, that result in increases in equity, other than those relating to contributions from holders of equity claims. (Framework Par. 4.68)
- **Expense: Decreases in assets, or increases in liabilities**, that result in decreases in equity, other than those relating to distributions to holders of equity claims. (Framework Par. 4.69)

Source: Prof. Dr. Ernstberger

Statement of profit or loss and other comprehensive income

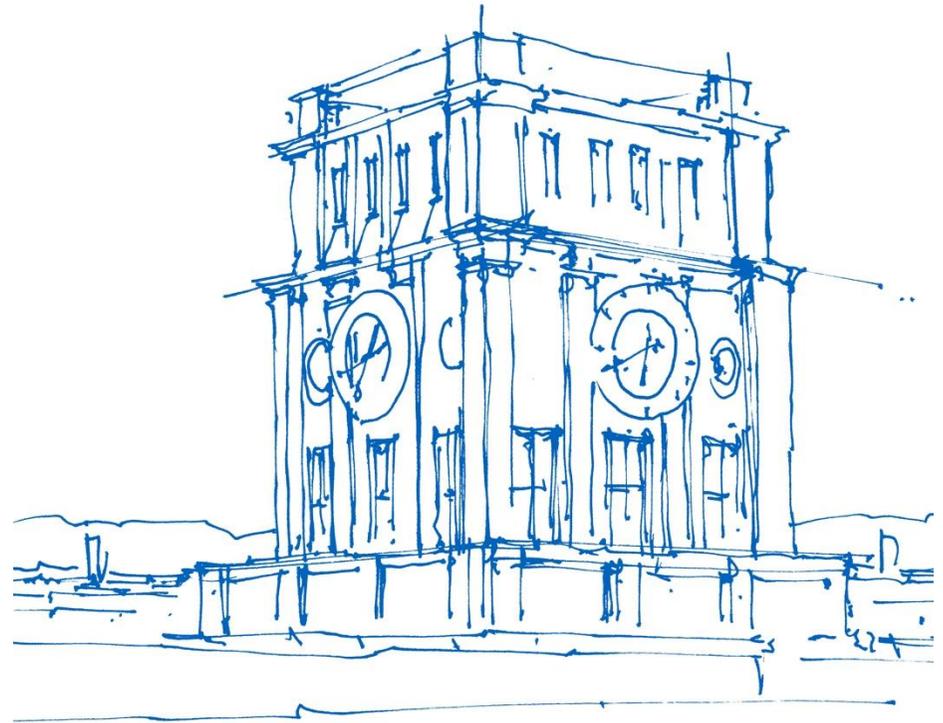
Income statement in accordance with HGB

BMW AG Income Statement

in € million	2023	2022	
Revenues	107,874	98,807	vs
Cost of sales	- 90,865	- 81,653	
Gross profit	17,009	17,154	155,498 group revenues
Selling expenses	- 4,123	- 4,058	
Administrative expenses	- 3,824	- 3,624	
Research and development expenses	- 6,924	- 6,782	
Other operating income	1,872	2,529	
Other operating expenses	- 2,067	- 2,889	
Result on investments	3,592	8,520	
Financial result	- 84	- 2,926	
Income taxes	- 1,067	- 1,594	
Profit after income tax	4,384	6,330	
Other taxes	- 18	- 19	vs
Net profit	4,366	6,311	12,165 group net profit
Transfer to revenue reserves	- 564	- 830	
Profit from the reduction of the share capital	24	-	
Transfer to capital reserves according to § 237 V AktG	- 24	-	
Unappropriated profit available for distribution	3,802	5,481	

The „one – and – only“
net profit relevant for
profit distribution

2 Statement of financial position



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Statement of financial position

Balance sheet structure in accordance with IFRS

Cross – references to the notes for further information

Break down of development in the notes

1-2 =
2
Total debts

		Group	
In € million	Note	2023	2022
ASSETS			
Intangible assets	21	20,022	21,776
Property, plant and equipment	22	35,266	32,126
Leased products	23	43,118	42,820
Investments accounted for using the equity method	24	443	420
Other investments		1,197	1,351
Receivables from sales financing	25	50,517	50,368
Financial assets	26	1,387	3,073
Deferred tax	13	2,431	1,758
Other assets	28	1,537	1,030
Non-current assets		155,918	154,722
Inventories	29	23,719	20,005
Trade receivables	30	4,162	4,127
Receivables from sales financing	25	36,838	35,340
Financial assets	26	4,131	5,164
Current tax	27	1,199	1,096
Other assets	28	7,596	9,602
Cash and cash equivalents		17,327	16,870
Current assets		94,972	92,204
Total assets		250,890	246,926
EQUITY AND LIABILITIES			
Subscribed capital	31	639	663
Capital reserves	31	2,456	2,432
Revenue reserves	31	89,072	85,425
Accumulated other equity	31	- 2,071	- 117
Treasury shares	31	- 500	- 1,278
Equity attributable to shareholders of BMW AG	31	89,596	87,125
Non-controlling interests		3,327	4,163
Equity		92,923	91,288
Pension provisions	33	427	339
Other provisions	34	7,797	8,445
Deferred tax	13	2,797	2,765
Financial liabilities	36	52,880	53,469
Other liabilities	37	7,065	6,199
Non-current provisions and liabilities		70,966	71,217
Other provisions	34	9,240	7,316
Current tax	35	1,401	1,224
Financial liabilities	36	42,130	40,727
Trade payables	38	15,547	14,120
Other liabilities	37	18,683	21,034
Current provisions and liabilities		87,001	84,421
Total equity and liabilities		250,890	246,926

asset – side

Balance account

liabilities – side

Statement of financial position

Asset - side structure in accordance with IFRS

In € million	Note	Group	
		2023	2022
ASSETS			
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BMW GROUP BALANCE SHEET AT 31 DECEMBER 2023

← Including goodwill

← Fixed assets (narrow sense)

← Key subtotal I

← Key subtotal II

Statement of financial position

Liabilities - side structure in accordance with IFRS

in € million	Note	Group	
		2023	2022
EQUITY AND LIABILITIES			
Subscribed capital	31	639	663
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Accumulated other equity	31	- 2,071	- 117
Treasury shares	31	- 500	- 1,278
Equity attributable to shareholders of BMW AG	31	89,596	87,125
Non-controlling interests		3,327	4,163
Equity		92,923	91,288
Pension provisions	33	427	339
Other provisions	34	7,797	8,445
Deferred tax	13	2,797	2,765
Financial liabilities	36	52,880	53,469
Other liabilities	37	7,065	6,199
Non-current provisions and liabilities		70,966	71,217
Other provisions	34	9,240	7,316
Current tax	35	1,401	1,224
Financial liabilities	36	42,130	40,727
Trade payables	38	15,547	14,120
Other liabilities	37	18,683	21,034
Current provisions and liabilities		87,001	84,421
Total equity and liabilities		250,890	246,926

BMW GROUP BALANCE SHEET AT 31 DECEMBER 2023

equity capital

+

debt capital

=

Total capital

Key subtotal I

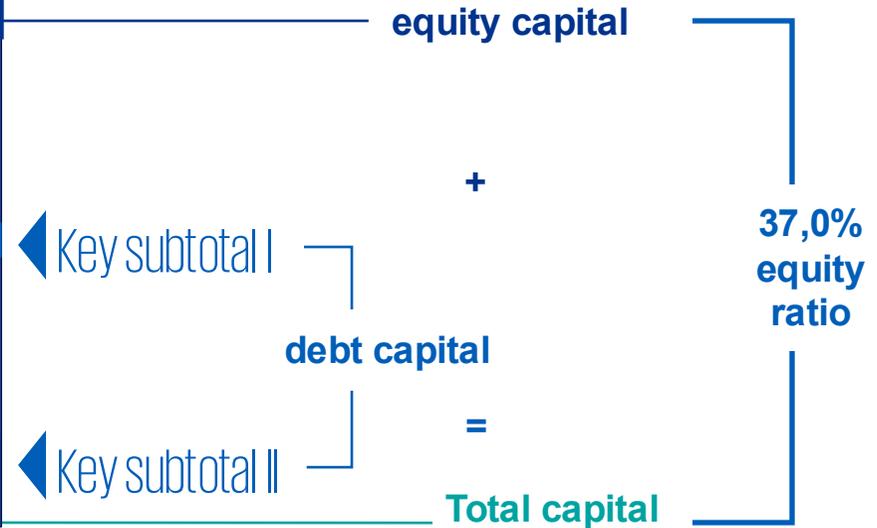
Key subtotal II

Statement of financial position

Liabilities - side structure in accordance with IFRS

in € million	Note	Group	
		2023	2022
EQUITY AND LIABILITIES			
Subscribed capital	31	639	663
Capital reserves	31	2,456	2,432
Revenue reserves	31	89,072	85,425
Accumulated other equity	31	- 2,071	- 117
Treasury shares	31	- 500	- 1,278
Equity attributable to shareholders of BMW AG	31	89,596	87,125
Non-controlling interests		3,327	4,163
Equity		92,923	91,288
Pension provisions	33	427	339
Other provisions	34	7,797	8,445
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Current provisions and liabilities		87,001	84,421
Total equity and liabilities		250,890	246,926

BMW GROUP BALANCE SHEET AT 31 DECEMBER 2023



Key explanations

▼ Shows the resources and their financing at a specific point in time (balance sheet date) according to accounting standards

- Resources/investments in terms of **assets**
- Financing of the investments in terms of **liabilities and equity**

▼ **Assets:**

a present economic resource controlled by the entity as a result of past events. An economic resource is a right that has the potential to produce economic benefits (Framework, Par. 4.2)

▼ **Liabilities:**

a present obligation of the entity to transfer an economic resource as a result of past events (Framework, Par. 4.2)

▼ **Equity:**

the residual interest in the assets of the entity after deducting all its liabilities (Framework, Par. 4.2)

Source: Prof. Dr. Ernstberger

Statement of financial position

Balance sheet structure in accordance with HGB

Structure according to legal requirements under HGB is more rigid than under IFRS

BMW AG Balance Sheet at 31 December		
in € million	2023	2022
ASSETS		
Intangible assets	1,823	1,444
Property, plant and equipment	15,560	14,004
Investments	12,077	12,093
Tangible, intangible and investment assets	29,460	27,541
Inventories	8,505	7,523
Trade receivables	1,349	1,161
Receivables from subsidiaries	16,398	24,510
Other receivables and other assets	3,120	2,281
Marketable securities	2,705	2,904
Cash and cash equivalents	6,145	6,207
Current assets	38,222	44,586
Prepaid expenses	142	116
Total assets	67,824	72,243
EQUITY AND LIABILITIES		
Subscribed capital	639	663
Nominal amount of own shares	- 5	- 17
Capital reserves	2,450	2,426
Revenue reserves	11,046	11,665
Unappropriated profit available for distribution	3,802	5,481
Equity	17,932	20,218
Registered profit-sharing certificates	24	25
Pension provisions	2,231	2,871
Other provisions	11,537	11,686
Provisions	13,768	14,557
Liabilities to banks	35	1
Trade payables	7,552	6,786
Liabilities to subsidiaries	22,648	25,703
Other liabilities	1,364	902
Liabilities	31,599	33,392
Deferred income	4,501	4,051
Total equity and liabilities	67,824	72,243

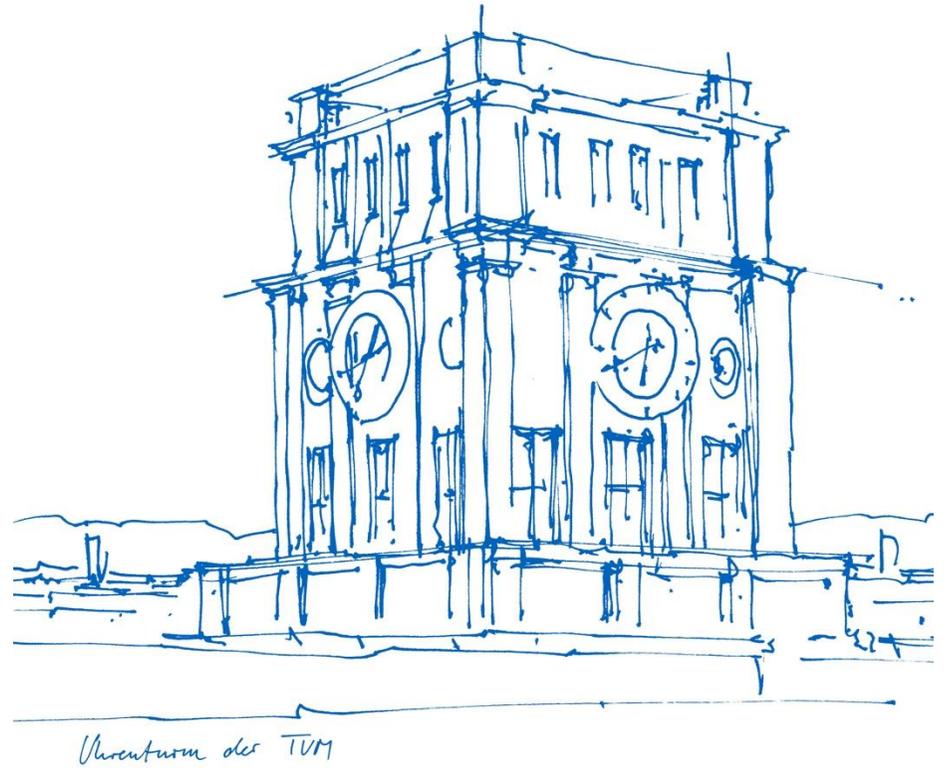
vs

250,890
group
assets

vs

92,923
group
equity

3 Statement of cash flows



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Statement of cash flows

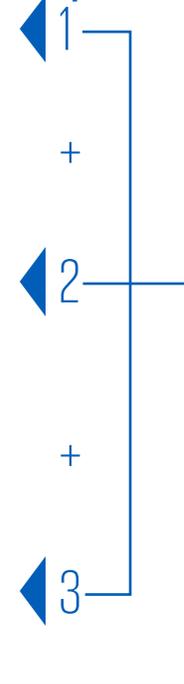
At a glance

In € million	Note	Group	
		2023	2022
ASSETS			
Intangible assets	21	20,022	21,776
Property, plant and equipment	22	35,266	32,126
Leased products	23	43,118	42,820
Investments accounted for using the equity method	24	443	420
Other investments		1,197	1,351
Receivables from sales financing	25	50,517	50,368
Financial assets	26	1,387	3,073
Deferred tax	13	2,431	1,758
Other assets	28	1,537	1,030
Non-current assets		155,918	154,722
Inventories	29	23,719	20,005
Trade receivables	30	4,162	4,127
Receivables from sales financing	25	36,838	35,340
Financial assets	26	4,131	5,164
Current tax	27	1,199	1,096
Other assets	28	7,596	9,602
Cash and cash equivalents		17,327	16,870
Current assets		94,972	92,204
Total assets		250,890	246,926

In € million	2023	2022
Profit/loss before tax	17,096	23,509
Income taxes paid	- 5,049	- 4,512
Interest received ¹	683	453
Other interest and similar income/expenses ¹	- 515	- 206
Depreciation and amortisation of tangible and intangible assets	8,974	8,566
Other non-cash income and expense items ²	179	- 7,392
Result from equity accounted investments	159	100
Change in leased products	- 999	2,794
Change in receivables from sales financing	- 3,622	1,888
Changes in working capital	- 2,715	- 523
Change in inventories	- 4,135	- 115
Change in trade receivables	- 187	- 939
Change in trade payables	1,607	531
Change in provisions	1,616	816
Change in other operating assets and liabilities	1,735	- 1,970
Cash inflow/outflow from operating activities	17,542	23,523
Total investment in intangible assets and property, plant and equipment	- 10,881	- 9,050
Proceeds from subsidies for intangible assets and property, plant and equipment	-	102
Proceeds from the disposal of intangible assets and property, plant and equipment	116	103
Expenditure for acquisitions, net of cash acquired	-	3,587
Expenditure for investment assets	- 222	- 117
Proceeds from the disposal of investment assets and other business units	65	32
Investments in marketable securities and investment funds	- 583	- 649
Proceeds from the sale of marketable securities and investment funds	1,957	1,220
Cash inflow/outflow from investing activities	- 9,548	- 4,772
Payments out of equity	- 20	-
Payments into equity	-	85
Treasury shares acquired	- 1,222	- 1,278
Payment of dividends to shareholders of BMW AG	- 5,430	- 3,827
Payment of dividends to non-controlling interests	- 1,485	- 1,455
Intragroup financing and equity transactions	-	-
Interest paid ¹	- 186	- 222
Proceeds from issue of non-current financial liabilities	20,633	16,050
Repayment of non-current financial liabilities	- 22,430	- 26,102
Change in other financial liabilities	3,281	- 1,235
Cash inflow/outflow from financing activities	- 6,859	- 17,984
Effect of exchange rate on cash and cash equivalents	- 705	104
Effect of changes in composition of Group on cash and cash equivalents	27	- 10
Change in cash and cash equivalents	457	861
Cash and cash equivalents as at 1 January	16,870	16,009
Cash and cash equivalents as at 31 December	17,327	16,870

„starting point“ = bottom line of the statement of profit or loss

3 components to explain the change in cash and cash equivalents



Summary of results of the three cash flows

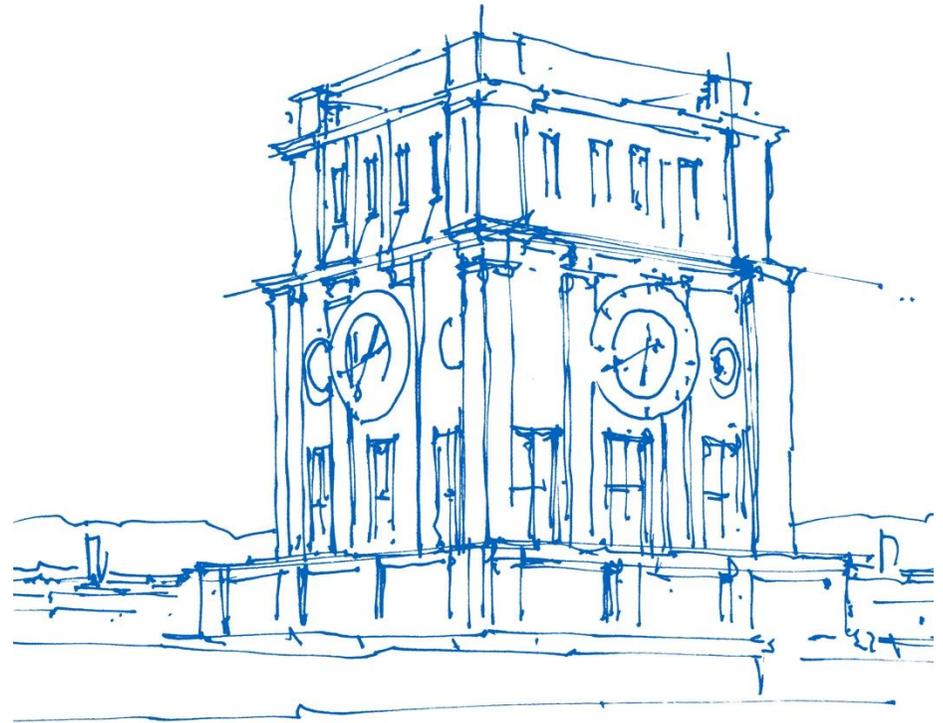
BMW Group cash flows			
in € million	2023	2022	Change
Cash inflow (+) / outflow (-) from operating activities	17,542	23,523	- 5,981
Cash inflow (+) / outflow (-) from investing activities	- 9,548	- 4,772	- 4,776
Cash inflow (+) / outflow (-) from financing activities	- 6,859	- 17,984	11,125
Effects of exchange rate and changes in composition of segment	- 678	94	- 772
Change in cash and cash equivalents	457	861	- 404

Content (IAS 7):

- historical **changes in cash and cash equivalents**
- classification of cash flows according to **operating, investing, and financing** activities

4

Statement of
changes in
equity



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Statement of changes in equity

Structure at a glance

presentation of the changes over the period

presentation of the changes in the individual equity items

in € million		Note	Accumulated other equity									Total	
			Subscribed capital	Capital reserves	Revenue reserves	Translation differences	Marketable securities	Derivative financial instruments	Costs of hedging	Treasury shares	Equity attributable to shareholders of BMW AG		Non-controlling interests
1 January 2023	opening balance		663	2,432	85,425	- 584	- 107	1,728	- 1,154	- 1,278	87,125	4,163	91,288
	Net profit (after restatements)		-	-	11,290	-	-	-	-	-	11,290	875	12,165
	Other comprehensive income for the period after tax		-	-	- 118	- 1,499	78	- 1,201	496	-	- 2,244	- 268	- 2,512
	Comprehensive income at 31 December 2023		-	-	11,172	- 1,499	78	- 1,201	496	-	9,046	607	9,653
	Dividend payments		-	-	- 5,430	-	-	-	-	-	- 5,430	- 1,485	- 6,915
	Treasury shares acquired		-	-	-	-	-	-	-	- 1,222	- 1,222	-	- 1,222
	Treasury share redemption		-	-	- 2,000	-	-	-	-	2,000	-	-	-
	Reclassification resulting from share redemption		- 24	24	-	-	-	-	-	-	-	-	-
	Other changes		-	-	- 95	-	-	172	-	-	77	42	119
31 December 2023	closing balance	31	639	2,456	89,072	- 2,083	- 29	699	- 658	- 500	89,596	3,327	92,923

-2,071

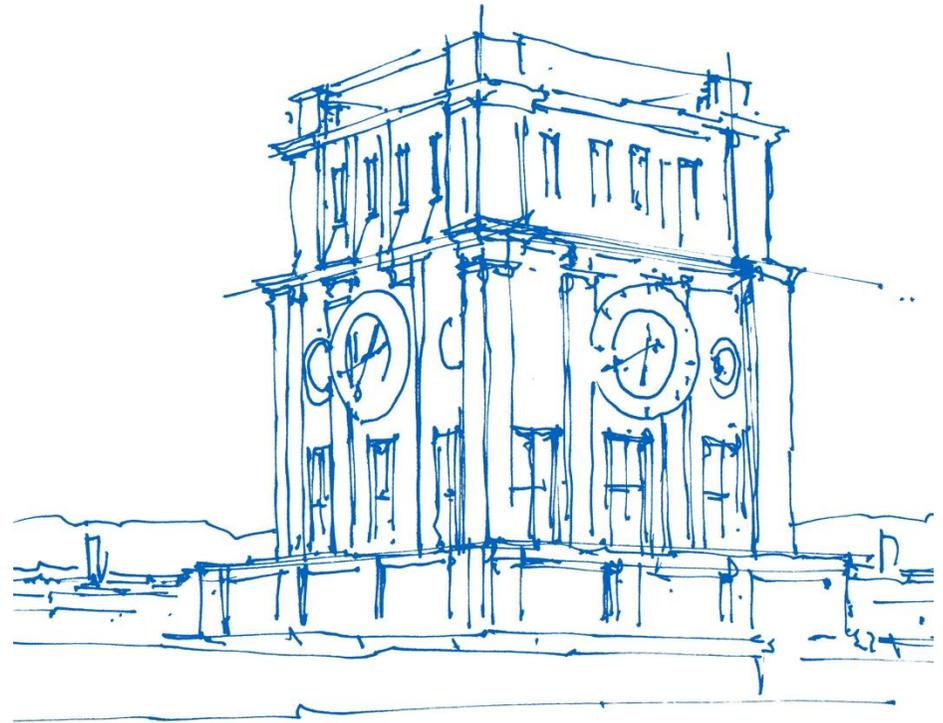
presented on the face of the balance sheet

Key explanations

Required items (IAS 1.106):

- total comprehensive income for the period
- the effects of any restatements or retrospective application for each component of equity
- profit or loss
- other comprehensive income
- transactions with owners (contributions by and distributions to owners)

5 Notes to the financial statements



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Starting point: Basis of preparation

type of financial statements
applied standards

presentation currency

PRINCIPLES

01 Basis of preparation

The consolidated financial statements of Bayerische Motoren Werke Aktiengesellschaft BMW Group Financial Statements or Group Financial Statements at 31 December 2023 were drawn up in accordance with International Financial Reporting Standards (IFRS), as endorsed by the European Union (EU), and the supplementary requirements of § 315e (1) of the German Commercial Code (HGB). Pursuant to § 325 HGB, the Group Financial Statements and the Group Management Report are required to be submitted electronically to the operator of the German Company Register and made accessible via that agency's website. Bayerische Motoren Werke Aktiengesellschaft (BMW AG), which has its seat in Germany, Munich, Petuelring 130, is registered in the Commercial Register of the District Court of Munich under the number HRB 42243. BMW AG manufactures automobiles and motorcycles in the premium segment.

The Group Financial Statements have been drawn up in euros. All amounts are disclosed in millions of euros (€ million) unless stated otherwise.

Key figures presented in this report have been rounded in accordance with standard commercial practise. In certain cases, this may mean that values do not add up exactly to the stated total and that percentages cannot be derived from the values shown.

company name

year-end date

Key explanations

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(including List of Investments as required by HGB)

Content (IAS 1.112):

- **basis of preparation** of the financial statements (IFRS, which standards)
- **accounting policies** used (judgment!)
- additional information **required by IFRSs** that is not presented elsewhere

Presentation of the development of fixed assets and other investments

Cross – references to the notes for further information

Break down of development in the notes

in € million	Note	Group	
		2023	2022
ASSETS			
Intangible assets	21	20,022	21,776
Property, plant and equipment	22	35,266	32,126
Leased products	23	43,118	42,820
Investments accounted for using the equity method	24	443	420
Other investments		1,197	1,351
Receivables from sales financing	25	50,517	50,368
Financial assets	26	1,387	3,073
Deferred tax	13	2,431	1,758
Other assets	28	1,537	1,030
Non-current assets		155,918	154,722
Inventories	29	23,719	20,005
Trade receivables	30	4,162	4,127
Receivables from sales financing	25	36,838	35,340
Financial assets	26	4,131	5,164
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Other assets	28	7,596	9,602
Cash and cash equivalents		17,327	16,870
Current assets		94,972	92,204
Total assets		250,890	246,926

Presentation of the development of fixed assets and other investments

20 Analysis of changes in Group tangible, intangible and investment assets 2023

Acquisition and manufacturing cost

in € million	1.1.2023	Translation differences	Additions due to changes in consolidated companies	Additions	Reclassifications	Disposals	31.12.2023
Development costs	21,576	-	-	2,604	-	1,152	23,028
Goodwill	1,562	-75	-	-	-	-	1,487
Other intangible assets	10,067	-534	-	162	-	234	9,461
Intangible assets	33,205	-609	-	2,766	-	1,386	33,976
Land, titles to land, buildings, including buildings on third party land	21,442	-413	112	998	356	538	21,957
thereof right-of-use assets from leases	4,541	-114	-	444	-	422	4,449
Plant and machinery	44,928	-471	-	3,221	1,520	2,773	46,425
thereof right-of-use assets from leases	979	-3	-	701	43	3	1,717
Other facilities, factory and office equipment	3,524	-54	1	405	91	448	3,519
thereof right-of-use assets from leases	154	-4	-	49	-	43	156
Advance payments made and construction in progress	3,412	-81	405	4,050 ²	-1,967	1	5,818
Property, plant and equipment	73,306	-1,019	518	8,674	-	3,760	77,719
Leased products	52,893	-534	-	18,927	-	18,338	52,948
Investments accounted for using the equity method	660	-	-	168	-	145	683
Investments in non-consolidated subsidiaries	381	-6	-	6	-	58	323
Participations	1,102	-16	-	101	-	35	1,152
Other investments	1,483	-22	-	107	-	93	1,475

¹ thereof expense amounting to € 115 million recognised in profit or loss.
² including advance payments for right-of-use assets amounting to € 79 million.
³ including assets under construction amounting to € 4,565 million.

investments of the financial year 2023
„CapEx“ (=capital expenditures)
→ cash flow for investing activities

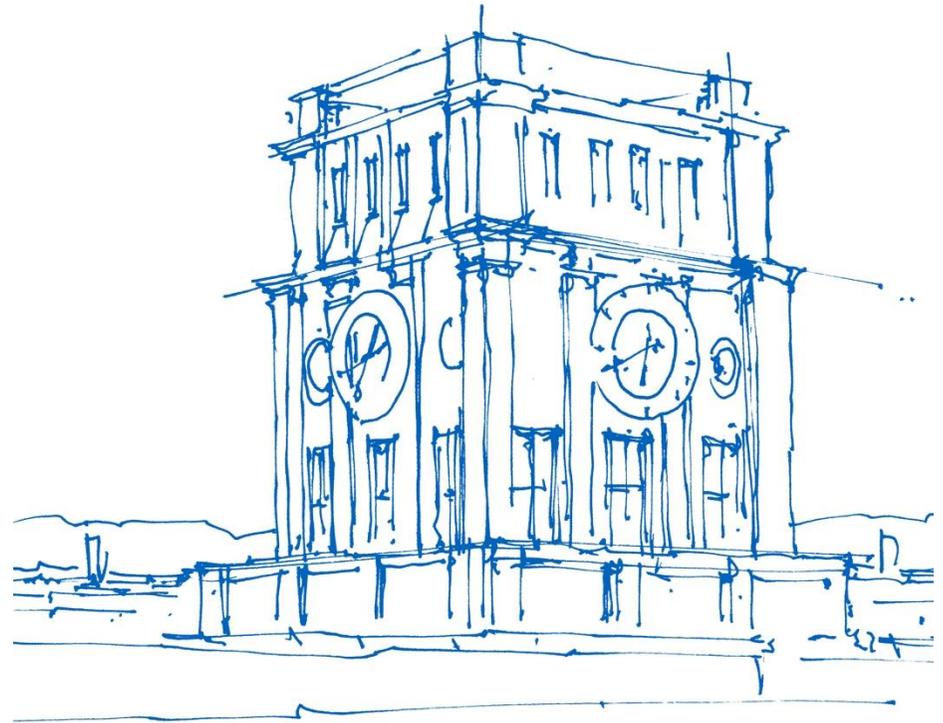
historical costs of investments

cumulative depreciation/amortization
 =
 Presented on the face of the balance sheet

Depreciation and amortisation							Carrying amount		
1.1.2023	Translation differences	Current year	Reclassifications	Value adjustments ¹	Disposals	31.12.2023	31.12.2023	31.12.2022	
9,449	-	2,387	-	-	1,152	10,684	12,344	12,127	
-	-	-	-	-	-	-	1,487	1,562	
1,980	-104	1,470	-	-	76	3,270	6,191	8,087	
11,429	-104	3,857	-	-	1,228	13,954	20,022	21,776	
8,147	-74	996	-1	-	359	8,709	13,248	13,295	
1,512	-27	473	-	-	299	1,659	2,790	3,029	
30,738	-222	3,726	-14	-	2,732	31,496	14,929	14,190	
141	-	303	-	-	-	444	1,273	838	
2,295	-27	395	15	-	430	2,248	1,271	1,229	
63	-1	47	-	-	42	67	89	91	
-	-	-	-	-	-	-	5,818 ²	3,412	
41,180	-323	5,117	-	-	3,521	42,453	35,266	32,126	
10,073	-86	5,591	-	-	5,748	9,830	43,118	42,820	
240	-	-	-	-	-	240	443	420	
90	-1	-	-	-	-	89	234	291	
42	13	-	-	115	-19	189	963	1,060	
132	12	-	-	115	-19	278	1,197	1,351	

non-cash effective expenses
→ adjustment in cash flow for operating activities

6 Management report



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Content at a glance

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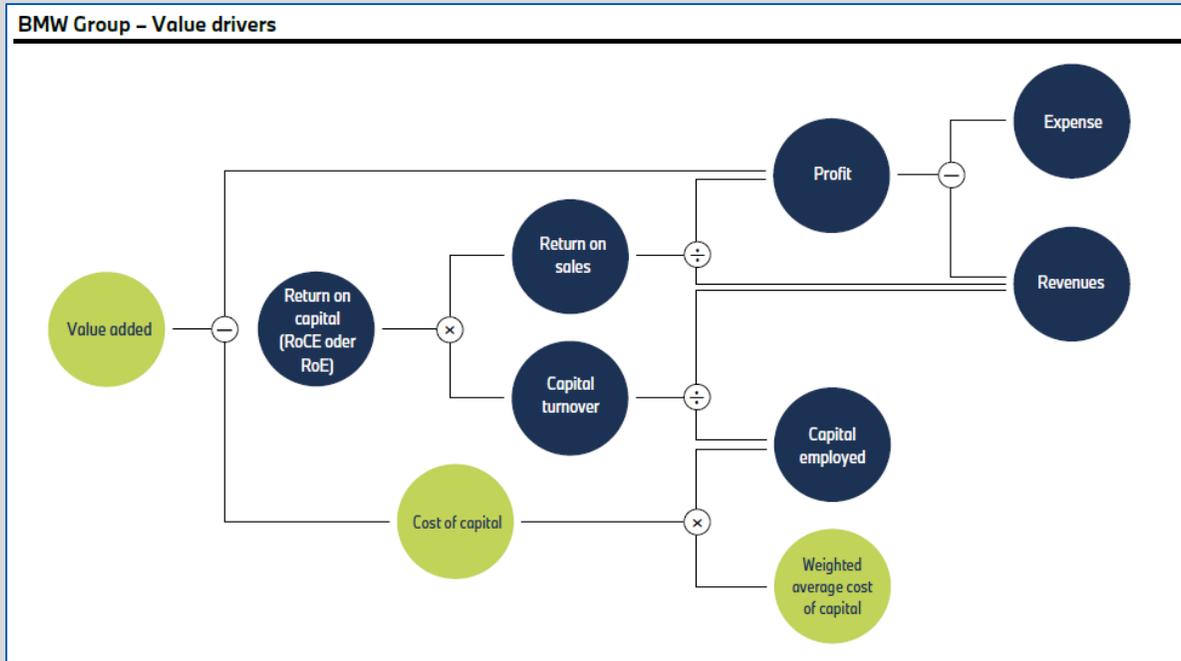
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Work force

	2023	2022
Average number of employees	152,111	146,727
Automotive	139,779	134,607
Motorcycles	3,794	3,552
Financial Services	8,440	8,474
Other	98	94



... is treated in the lecture ...

Comparison of forecasts with actual results

Adjustment → Comparison

BMW Group: Comparison of the forecast for 2023 with actual outcomes in 2023				
	Forecast for 2023 in 2022 Group Report	Forecast revision during the year		Actual outcome in 2023
GROUP				
Profit before tax	Significant decrease		in € million	17,069 (-27.3%) Significant decrease
Workforce at year-end	Slight increase			154,950 (+3.7%) Slight increase
Share of women in management positions in the BMW Group	Slight increase		in %	20.8 (+3.0%) Slight increase
AUTOMOTIVE SEGMENT				
EBIT margin	Between 8 and 10	Q2: 9 to 10.5	in %	9.8 (+1.2% points)
Return on capital employed (RoCE)	Between 15 and 20	Q2: 18 to 22	in %	20.2 (+2.1% points)
Deliveries	Slight increase	Q2: solid increase	in units	2,554,183 (+6.4%) Solid increase
Share of all-electric cars in deliveries	Significant increase		in %	14.7% (+63.3%) Significant increase
CO ₂ emissions EU new vehicle fleet ^{1,2,3}	Slight reduction		in g/km	102.1 (-2.8%) Slight reduction
CO ₂ emissions BMW Group locations per vehicle produced ⁴	Slight reduction		in t	0.28 (-12.5%) Significant reduction
MOTORCYCLES SEGMENT				
EBIT margin	Between 8 and 10		in %	8.1 (+0.0% points)
Return on capital employed (RoCE)	Between 21 and 26		in %	22.1 (-2.8% points)
Deliveries	Slight increase		in units	209,066 (+3.3%) Slight increase
FINANCIAL SERVICES SEGMENT				
Return on equity (RoE)	Between 14 and 17	Q2: 16 to 19	in %	17.2 (-0.7% points)

“red line”

Comparison in order to be accountable

Review of operation

in units	2023	2022	Change in %
Phantom	505	418	20.8
Ghost	1,510	2,015	- 25.1
Wraith/Dawn	168	328	- 48.8
Cullinan	3,523	3,260	8.1
Spectre	326	-	-
Rolls-Royce total	6,032	6,021	0.2

in units	2023	2022	Change in %
BEV	375,716	215,752	74.1
BMW	330,197	172,008	92.0
MINI	45,193	43,744	3.3
Rolls-Royce	326	-	-
PHEV	190,159	218,040	- 12.8
BMW	173,878	200,945	- 13.5
MINI	16,281	17,095	- 4.8
Total¹	565,875	433,792	30.4

ratio
22,2% (2023)
18,1% (2022)

Deliveries of BMW vehicles by model series²

in units	2023	2022	Change in %	Share of BMW deliveries 2023 in %
BMW 1 Series/BMW 2 Series	225,827	205,971	9.6	10.0
BMW 3 Series/BMW 4 Series	558,462	478,932	16.6	24.8
BMW 5 Series/BMW 6 Series	273,877	315,590	- 13.2	12.2
BMW 7 Series/BMW 8 Series	59,763	48,708	22.7	2.7
BMW Z4	10,957	12,029	- 8.9	0.5
BMW X1/X2	318,051	242,189	31.3	14.1
BMW X3/X4	405,562	400,898	1.2	18.0
BMW X5/X6	280,684	277,057	1.3	12.5
BMW X7	61,117	57,905	5.5	2.7
BMW iX	50,989	39,130	30.3	2.3
BMW XM	6,749	-	-	0.3
BMW i3/i8	755	22,280	- 96.6	-
BMW total	2,252,793	2,100,689	7.2	100.0
thereof BEV	330,197	172,008	92.0	14.7
thereof PHEV	173,878	200,945	- 13.5	7.7

Deliveries of MINI vehicles by model variant

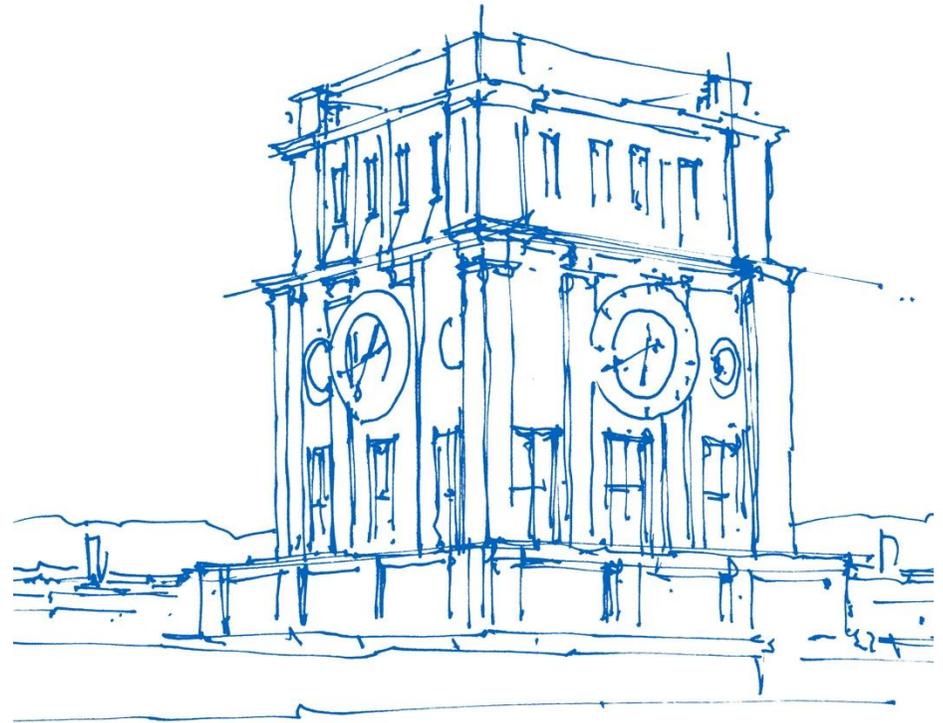
in units	2023	2022	Change in %	Share of MINI deliveries 2023 in %
MINI Hatch (3- and 5-door)	155,607	163,929	- 5.1	52.7
MINI Convertible	32,141	24,423	31.6	10.9
MINI Clubman	24,207	27,870	- 13.1	8.2
MINI Countryman	83,403	76,700	8.7	28.2
MINI total	295,358	292,922	0.8	100.0

BMW Group key performance indicators			2023 Reported	2024 Outlook
GROUP				
Profit before tax	€ million		17,096	Slight decrease
Workforce at year-end			154,950	Slight increase
Share of women in management positions in the BMW Group	%		20.8	Slight increase
AUTOMOTIVE SEGMENT				
EBIT margin	%		9.8	Between 8 and 10
Return on capital employed (RoCE)	%		20.2	Between 15 and 20
Deliveries	units		2,554,183	Slight increase
Share of all-electric vehicles in deliveries	%		14.7	Significant increase
CO ₂ emissions EU new vehicle fleet ^{1,2}	g/km		102.1	Slight reduction
CO ₂ emissions BMW Group locations per vehicle produced ³	tons		0.28	Moderate reduction
MOTORCYCLES SEGMENT				
EBIT margin	%		8.1	Between 8 and 10
Return on capital employed (RoCE)	%		22.1	Between 21 and 26
Deliveries	units		209,066	Slight increase
FINANCIAL SERVICES SEGMENT				
Return on equity (RoE)	%		17.2	Between 14 and 17

intensity **direction**

Qualified comparative forecast: a forecast that indicates a change compared with the actual value for the reporting period, stating the **direction** and **intensity** of this change (DRS 20.11)

7 Independent auditor's report



Uhrenturm der TUM

Auditor's report

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VII. AUDITOR'S REPORT

To Bayerische Motoren Werke Aktiengesellschaft, München

We have audited the remuneration report of Bayerische Motoren Werke Aktiengesellschaft, München, for the financial year from January 1, 2023 to December 31, 2023 including the related disclosures, which was prepared to comply with § [Article] 162 AktG [Aktiengesetz: German Stock Corporation Act].

Responsibilities of the Executive Directors and the Supervisory Board

The executive directors and the supervisory board of Bayerische Motoren Werke Aktiengesellschaft are responsible for the preparation of the remuneration report, including the related disclosures, that complies with the requirements of § 162 AktG. The executive directors and the supervisory board are also responsible for such internal control as they determine is necessary to enable the preparation of a remuneration report, including the related disclosures, that is free from material misstatement, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Audit Opinion

In our opinion, based on the audit procedures performed from January 1 to December 31 2023, including the related disclosures, the material respects with the content of the remuneration report are free from material misstatement, whether due to fraud or error.

Reference to an Other Material Report

The audit of the content of the remuneration report includes the related disclosures of the remuneration report, including the related disclosures, whether due to fraud or error.

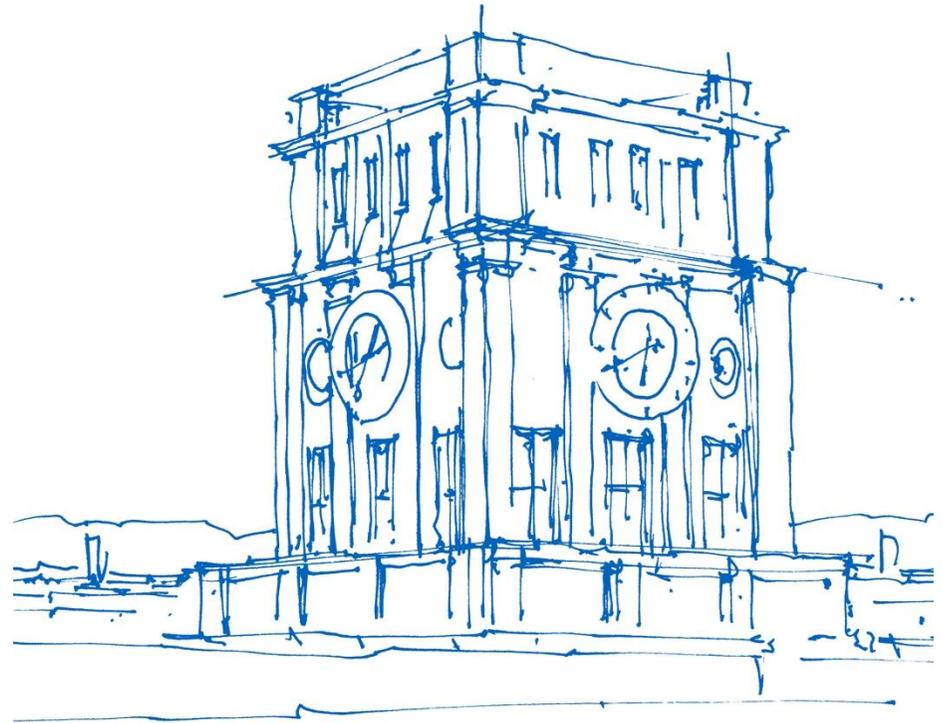
Munich, March 14, 2024

PricewaterhouseCoopers GmbH
Wirtschaftsprüfungsgesellschaft

Petra Justenhoven
Wirtschaftsprüferin
(German Public Auditor)

Michael Popp
Wirtschaftsprüfer
(German Public Auditor)

8 The financial reporting cycle



Uhrenturm der TUM

The financial reporting cycle

Financial statements

31.12.2023 | 01.01.2023

Quarterly statement
1st quarter

15.03.2023 Annual accounts
press conference

15.03.2023 Annual analyst and
investor conference

31.03.2023

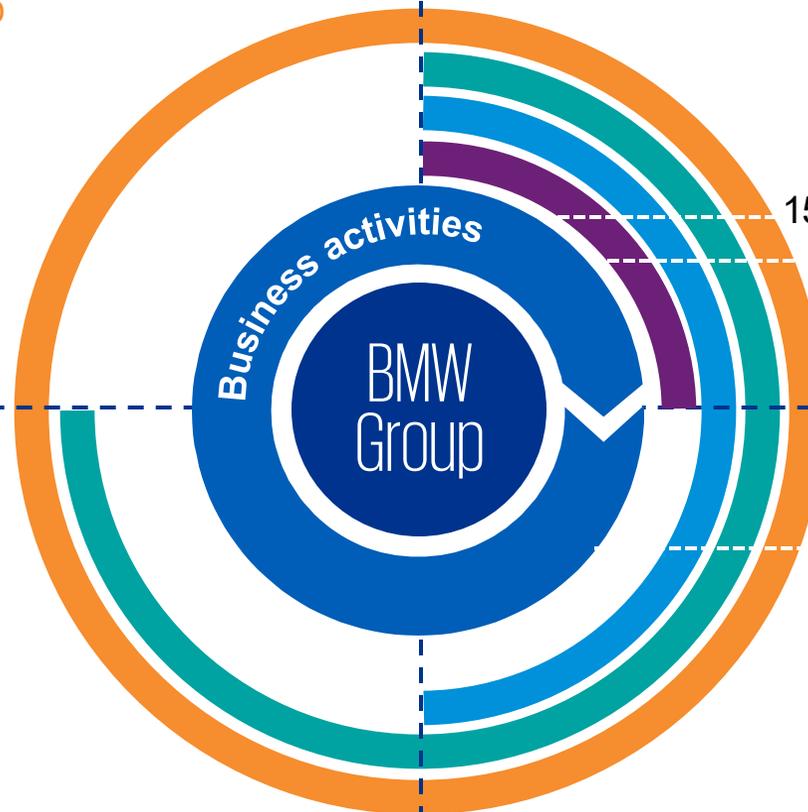
11.05.2023 Annual general
meeting

Quarterly report
=
half-year report

30.09.2023

Quarterly statement
3rd quarter

30.06.2023



Prof. Dr. Bernd Grottel

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