

# Principles of Economics

## Chapter 3: Production and Supply

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# Agenda

- 3 Production and Supply
  - Cost Minimization
  - Profit Maximization
  - Individual Supply
  - Market Supply

*Typically upward sloping line*

## Reading:

- Mankiw/Taylor (2023), Chapters 5, 6
- Varian (2014), Chapters 19-24

# Model

**Framework:** Consider a representative firm. *single good*

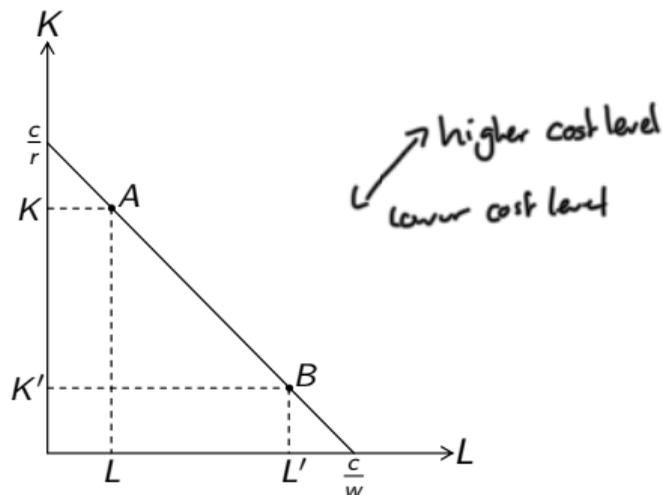
- The firm produces  $q$  units of a good (output) by employing two factors of production (inputs);  $L$  denotes the quantity of labor, while  $K$  denotes the quantity of capital.
- The firm is a price taker: It considers the output price  $p$  as well as the input prices  $w$  for labor and  $r$  for capital as given.
- The firm's input costs are  $c = wL + rK$ . *rental rate for*
- The firm's revenue is  $R(q) = pq$ .

# Input Costs

**Isocost Line:** Locus of all input bundles  $(L, K)$  that lead to the same level of input costs

No constraint, this is the objective:

$$K = \frac{c}{r} - \frac{w}{r}L$$

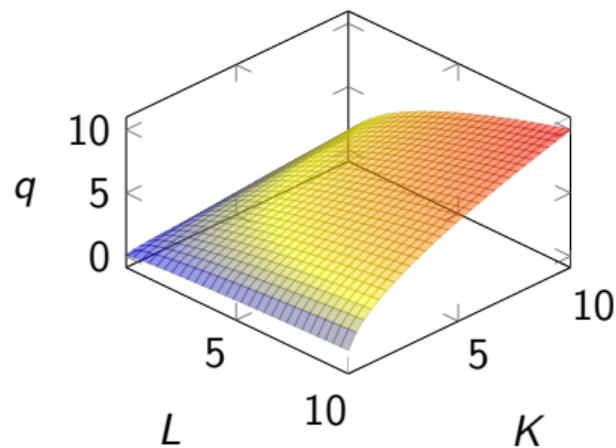


**Input Price Ratio:** Rate at which the firm can substitute one input for another at constant input costs

# Production

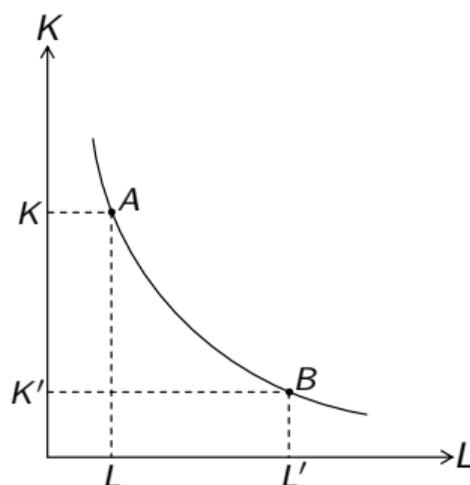
**Production Function:** The function  $F(L, K)$  represents the firm's production technology; it expresses the maximum output  $q$  the firm can produce from any given input bundle  $(L, K)$ .

**Example:**  $q = F(L, K) = (L \cdot K)^{\frac{1}{2}}$



# Production

**Isoquant:** Locus of all input bundles  $(L, K)$  that yield the same level of output  $q = F(L, K)$



**Marginal Rate of Technical Substitution:** Rate at which the firm can substitute one input for another at constant output

$$\text{MRTS}_{L,K} = \frac{\partial F / \partial L}{\partial F / \partial K}$$

## Assumptions on Technology

**Monotonicity:** If input bundle  $A$  contains more of each input than input bundle  $B$ , then  $A$  yields more output than  $B$ . If input bundle  $A$  contains more of at least one input and not less of another, then  $A$  yields at least as much output as  $B$ . If in the latter case,  $A$  always yields more output than  $B$ , the technology is strictly monotonous.

- If the technology is strictly monotonous, then isoquants are negatively sloped.

**Convexity:** If input bundles  $A$  and  $B$  yield the same output, then any convex combination of  $A$  and  $B$  yields at least as much output as  $A$  or  $B$ . If any strictly convex combination of  $A$  and  $B$  yields more output than  $A$  or  $B$ , the technology is strictly convex.

- If the technology is (strictly) convex, then isoquants are (strictly) convex.



# Extreme Cases of Technology

**Perfect Substitutes:** Two inputs that can be substituted for one another at a constant rate while output remains constant

- Linear isoquants

**Perfect Complements:** Two inputs that should be employed in fixed proportions

- Orthogonal isoquants



## Scale of Production

**Returns to Scale:** If all inputs are multiplied by a constant  $\lambda$ , the resulting change in output can be proportional, more than proportional, or less than proportional. The production function  $F(L, K)$  exhibits

- constant returns to scale if

$$F(\lambda L, \lambda K) = \lambda F(L, K) \quad \text{for any } \lambda > 0,$$

- increasing returns to scale if

$$F(\lambda L, \lambda K) > \lambda F(L, K) \quad \text{for any } \lambda > 1,$$

- decreasing returns to scale if

$$F(\lambda L, \lambda K) < \lambda F(L, K) \quad \text{for any } \lambda > 1.$$

## Cost Minimum

**Optimization Problem:** The firm minimizes input costs with respect to input employment subject to a given output.

$$\min_{L,K} c = wL + rK \quad \text{s.t.} \quad q = F(L, K)$$

Any interior solution of the minimization problem must satisfy the following conditions:

$$q = F(L, K),$$

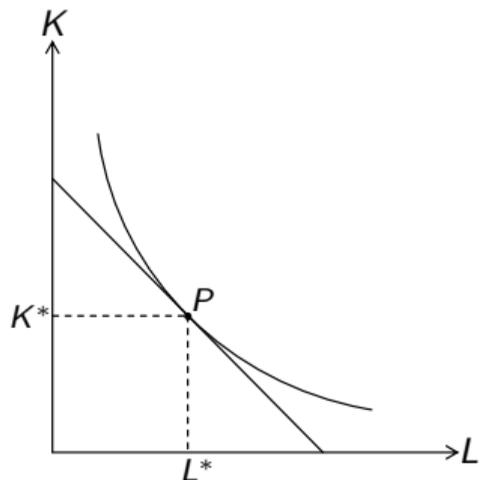
$$\text{MRTS}_{L,K} = \frac{\partial F / \partial L}{\partial F / \partial K} = \frac{w}{r}.$$



## Cost Minimum

**Interior Solution:** The rate at which the firm can substitute labor for capital at constant output must equal the rate at which it can substitute labor for capital at constant input costs.

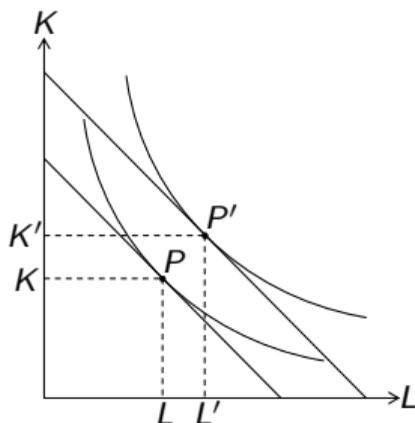
- In the optimal input bundle, the slope of the isoquant equals the slope of the isocost line.



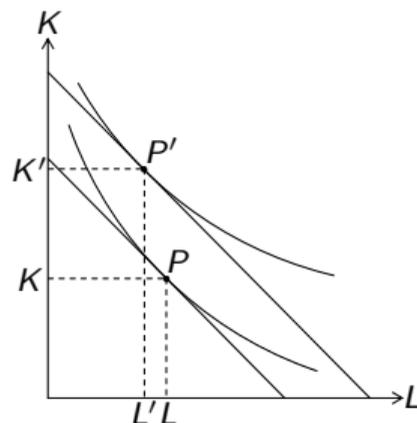
## Cost Minimum

**Change in Output:** An increase (a decrease) in output causes higher (lower) input costs;  
 $\frac{\partial c}{\partial q} > 0$ .

- In order to increase output, more of at least one input must be employed.



More of both inputs



More Capital, less Labor

# Production Costs

**Total Costs:** Sum of fixed and variable costs

- Fixed costs  $c^f$  are independent of output.
- Variable costs  $c(q)$  represent minimum input costs as a function of output.

$$C(q) = c^f + c(q)$$

**Average Costs:** Costs per unit of output

- Let  $AC(q)$  denote average total costs, and let  $ac(q)$  denote average variable costs.

$$AC(q) = \frac{C(q)}{q} = \frac{c^f}{q} + \underbrace{\frac{c(q)}{q}}_{ac(q)}$$

**Marginal Costs:** Change in total costs resulting from a marginal increase in output

$$MC(q) = \frac{dC(q)}{dq}$$

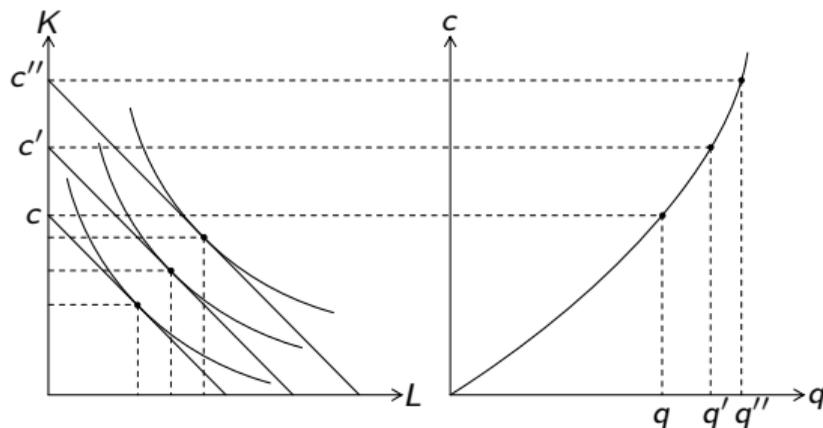


# Production Costs

**Variable Cost Curve:** Variable costs increase (decrease), as output increases (decreases);

$$\frac{dc(q)}{dq} > 0$$

- The price of capital is normalized to  $r = 1$ .



Cost Minimization & Variable Costs

# Production Costs

**Short-Run Total Costs:** In the short run, fixed costs are sunk costs.

- Sunk Costs: Incurred costs that cannot be recovered

$$C(q) = c^f + c(q), \quad q \geq 0$$

**Long-Run Total Costs:** In the long run, non-variable costs must be quasi-fixed costs.

- Quasi-Fixed Costs: Costs that arise if the firm starts production but do not vary as output increases

$$C(q) = \begin{cases} c^f + c(q), & q > 0 \\ 0, & q = 0 \end{cases}$$



# Profit Maximum

**Optimization Problem:** The firm maximizes profit with respect to output.

- Profit  $\pi(q)$  equals revenue  $R(q)$  minus total costs  $C(q)$ .

$$\max_q \quad \pi(q) = R(q) - C(q)$$

In any interior solution, marginal revenue  $MR(q)$  equals marginal costs  $MC(q)$ .

$$\underbrace{\frac{dR(q)}{dq}}_{MR(q)} = \underbrace{\frac{dC(q)}{dq}}_{MC(q)}$$

Marginal revenue is the change in revenue resulting from a marginal increase in output.

- For a price-taking firm, marginal revenue equals the output price so that an interior solution requires

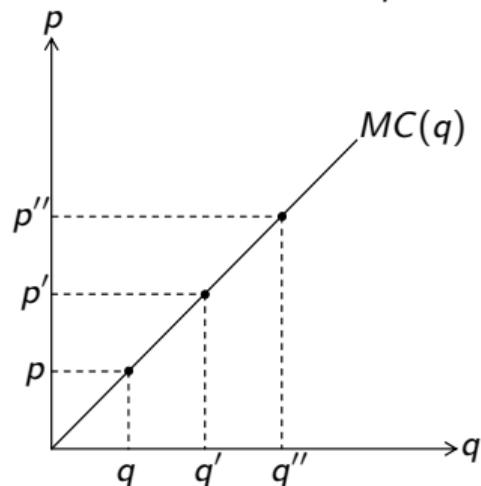
$$p = MC(q).$$



# Profit Maximum

**Marginal Cost Curve:** Assume that costs are strictly convex. Hence, marginal costs increase (decrease) as output increases (decreases);  $\frac{dMC(q)}{dq} > 0$ .

- Interior Solution: An increase (a decrease) in the output price results in an increase (a decrease) of the profit-maximizing output;  $\frac{\partial q}{\partial p} > 0$ .



Profit-Maximizing Output

## Individual Supply Curve

**Optimal Production:** The firm supplies either the output  $q > 0$  satisfying the condition  $p = MC(q)$  or the output  $q = 0$ .

- In the short run, the firm supplies  $q > 0$  if and only if

$$R(q) \geq c(q) \quad \Leftrightarrow \quad p \geq ac(q).$$

- In the long run, the firm supplies  $q > 0$  if and only if

$$R(q) \geq C(q) \quad \Leftrightarrow \quad p \geq AC(q).$$

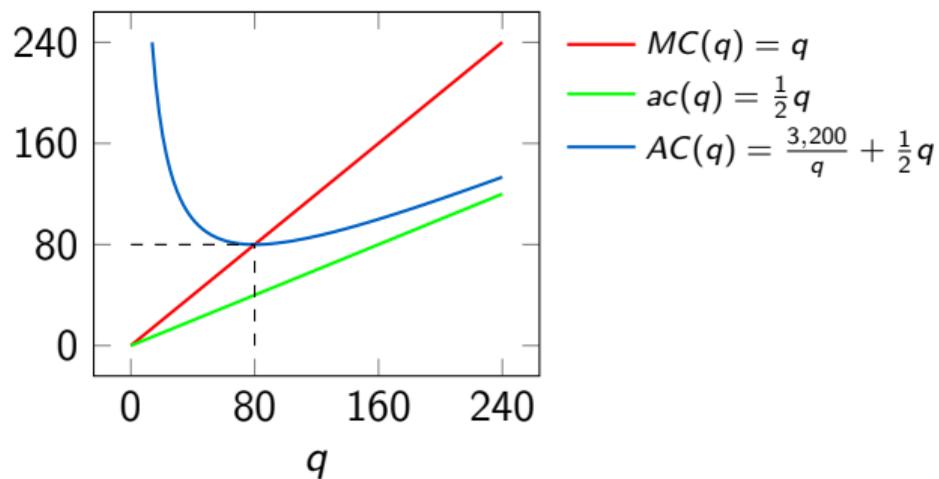
**Individual Supply Curve:** The short-run (long-run) individual supply curve corresponds to the segment of the marginal cost curve that runs above the average variable (average total) cost curve.



# Individual Supply Curve

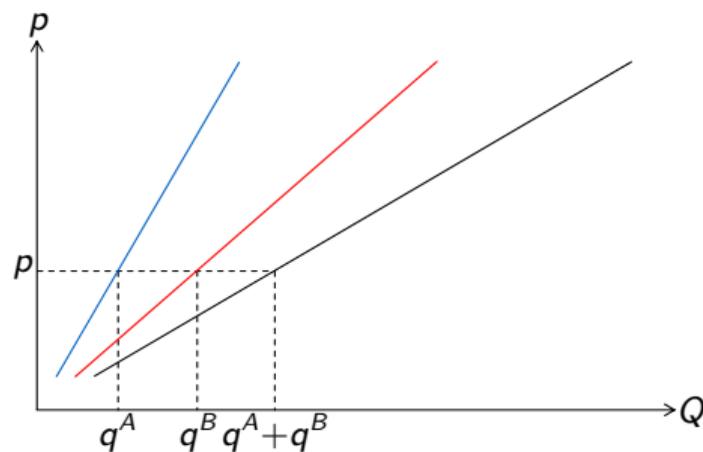
**Example:** Consider a firm with total costs  $C(q) = 3,200 + \frac{1}{2}q^2$ .

- Short-run individual supply:  $q = p$
- Long-run individual supply:  $q = \begin{cases} p, & p \geq 80 \\ 0, & p < 80 \end{cases}$



# Market Supply Curve

**Market Supply:** Sum of individual supply quantities of a good;  $Q = \sum q$



Individual & Market Supply Curves

**Law of Supply:** Empirical observation that, *ceteris paribus*, the market supply of a good increases (decreases) as its price increases (decreases);  $\frac{\partial Q}{\partial p} > 0$